



**Week Ending: 11 April 2025**

**Regional Split**

|                 | <b><u>2020</u></b>       |                          |                 | <b><u>2021</u></b>       |                          |                 | <b><u>2022</u></b>       |                          |                 |                                                                       |
|-----------------|--------------------------|--------------------------|-----------------|--------------------------|--------------------------|-----------------|--------------------------|--------------------------|-----------------|-----------------------------------------------------------------------|
|                 | <b><u>Invoiced</u></b>   | <b><u>Received</u></b>   | <b><u>%</u></b> | <b><u>Invoiced</u></b>   | <b><u>Received</u></b>   | <b><u>%</u></b> | <b><u>Invoiced</u></b>   | <b><u>Received</u></b>   | <b><u>%</u></b> |                                                                       |
| <b>Africa</b>   | 93,612                   | 84,822                   | <b>90.61</b>    | 101,101                  | 83,175                   | <b>82.27</b>    | 109,189                  | 85,353                   | <b>78.17</b>    |                                                                       |
| <b>Americas</b> | 5,429,487                | 5,457,340                | <b>100.51</b>   | 5,863,846                | 5,885,304                | <b>100.37</b>   | 6,332,954                | 6,356,144                | <b>100.37</b>   |                                                                       |
| <b>Asia</b>     | 3,830,597                | 3,797,801                | <b>99.14</b>    | 4,137,044                | 4,062,044                | <b>98.19</b>    | 4,468,008                | 4,322,176                | <b>96.74</b>    |                                                                       |
| <b>Europe</b>   | 8,893,125                | 9,021,500                | <b>101.44</b>   | 9,604,575                | 9,747,080                | <b>101.48</b>   | 10,531,819               | 10,531,819               | <b>100.00</b>   |                                                                       |
| <b>Oceania</b>  | 475,548                  | 475,548                  | <b>100.00</b>   | 513,592                  | 513,592                  | <b>100.00</b>   | 554,679                  | 554,679                  | <b>100.00</b>   |                                                                       |
|                 | <b><u>18,722,369</u></b> | <b><u>18,837,010</u></b> | <b>100.61</b>   | <b><u>20,220,159</u></b> | <b><u>20,291,195</u></b> | <b>100.35</b>   | <b><u>21,996,649</u></b> | <b><u>21,850,171</u></b> | <b>99.33</b>    |                                                                       |
|                 |                          |                          |                 |                          |                          |                 |                          |                          |                 |                                                                       |
|                 | <b><u>2023</u></b>       |                          |                 | <b><u>2024</u></b>       |                          |                 | <b><u>2025</u></b>       |                          |                 | <b><i>% at same<br/>time LY<br/><u>28-Mar-24</u><br/><u>%</u></i></b> |
|                 | <b><u>Invoiced</u></b>   | <b><u>Received</u></b>   | <b><u>%</u></b> | <b><u>Invoiced</u></b>   | <b><u>Received</u></b>   | <b><u>%</u></b> | <b><u>Invoiced</u></b>   | <b><u>Received</u></b>   | <b><u>%</u></b> |                                                                       |
| <b>Africa</b>   | 117,924                  | 112,044                  | <b>95.01</b>    | 125,000                  | 69,063                   | <b>55.25</b>    | 132,500                  | 15,476                   | <b>11.68</b>    | <b>11.68</b>                                                          |
| <b>Americas</b> | 6,839,590                | 6,855,989                | <b>100.24</b>   | 7,249,965                | 3,564,548                | <b>49.17</b>    | 7,684,963                | 214,488                  | <b>2.79</b>     | <b>34.99</b>                                                          |
| <b>Asia</b>     | 4,825,449                | 4,660,634                | <b>96.58</b>    | 5,114,976                | 4,700,313                | <b>91.89</b>    | 5,421,874                | 1,370,779                | <b>25.28</b>    | <b>25.47</b>                                                          |
| <b>Europe</b>   | 11,202,777               | 10,125,812               | <b>90.39</b>    | 11,874,942               | 10,667,716               | <b>89.83</b>    | 12,587,440               | 4,553,748                | <b>36.18</b>    | <b>58.45</b>                                                          |
| <b>Oceania</b>  | 599,054                  | 599,054                  | <b>100.00</b>   | 634,997                  | 634,997                  | <b>100.00</b>   | 673,097                  | 673,097                  | <b>100.00</b>   | <b>100.00</b>                                                         |
|                 | <b><u>23,584,793</u></b> | <b><u>22,353,533</u></b> | <b>94.78</b>    | <b><u>24,999,880</u></b> | <b><u>19,636,637</u></b> | <b>78.55</b>    | <b><u>26,499,874</u></b> | <b><u>6,827,588</u></b>  | <b>25.76</b>    | <b>45.72</b>                                                          |